

OPEN ENROLMENT PROGRAMMES 2025

Programmes	Programme Director(s)	Venue	Duration (Days)	Programme Dates	Programme Fee (PKR)	Residential Fee (PKR)	Application Deadline	
January, 2025								
1	Authentic Leadership at the Top - NEW	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	3.5	Jan 13 - 16, 2025	400,000	Inclusive	Jan 3, 2025
2	Communication for Organisational and Personal Effectiveness	Arjum Fayyaz Jawad Syed	LUMS In-Person	4	Jan 21 - 24, 2025	180,000	75,000	Jan 11, 2025
3	Organisational Transformation for Powering Innovation and Growth	Muhammad Adeel Zaffar	LUMS In-Person	4	Jan 27 - 30, 2025	400,000	Inclusive	Jan 17, 2025
4	Enhancing Board Effectiveness - Directors Training Programme	Adnan Zahid Khalid Mirza Bushra Nazvi	LUMS LUMS In-Person	4.5	Module I: Jan 31 - Feb 2, 2025 Module II: Feb 15 - 16, 2025	500,000	90,000	Jan 21, 2025
February, 2025								
5	Effective Reward Management	Jawad Syed Muhammad Abdur Rahman Malik	LUMS In-Person	3	Feb 11 - 13, 2025	150,000	60,000	Feb 1, 2025
6	Sales Force Management	Muhammad Luqman Awan	LUMS In-Person	3	Feb 11 - 13, 2025	150,000	60,000	Feb 1, 2025
7	Supply Chain Management	Shakeel Sadiq Jajja Hassan Rauf	LUMS In-Person	4	Feb 18 - 21, 2025	200,000	75,000	Feb 8, 2025
8	Law for Business Executives	Shehryar Sikandar Hamid Nabia Khawar	LUMS In-Person	3	Feb 20 - 22, 2025	150,000	60,000	Feb 10, 2025
9	Marketing Strategy: Transforming for the Digital Era - KARACHI	Adnan Zahid Moeen Naseer Butt	Karachi In-Person	4	Feb 24 - 27, 2025	200,000	Not Applicable	Feb 14, 2025
April, 2025								
10	Leadership for Senior Executives	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	6.5	Apr 6 - 12, 2025	700,000	Inclusive	Mar 27, 2025
11	Key Account Management: Breakthrough Strategies For Growing Valued Customers	Muhammad Luqman Awan	LUMS In-Person	3	Apr 9 - 11, 2025	150,000	60,000	Mar 29, 2025
12	Roadmap to Manufacturing Excellence	Hassan Rauf	LUMS In-Person	4	Apr 22 - 25, 2025	180,000	75,000	Apr 12, 2025
13	Building High Performance Teams	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	4	Apr 28 - May 1, 2025	220,000	75,000	Apr 18, 2025
May, 2025								
14	Leading and Managing Change - KARACHI	Arif Nazir Butt Muhammad Adeel Zaffar	Karachi In-Person	4	May 6 - 9, 2025	200,000	Not Applicable	Apr 26, 2025
15	Managing Marketing Channels - Redefining "Go-To-Market" Strategies	Muhammad Luqman Awan	LUMS In-Person	3	May 7 - 9, 2025	150,000	60,000	Apr 27, 2025
16	Growth and Continuity in Family-Run Businesses	Shakeel Sadiq Jajja Hassan Rauf	LUMS In-Person	3	May 15 - 17, 2025	200,000	60,000	May 5, 2025
17	Developing Future Leaders	Jamshed Hasan Khan Jawad Syed	LUMS In-Person	7	May 19 - 25, 2025	500,000	120,000	May 9, 2025
18	Problem Solving and Decision Making	Shakeel Sadiq Jajja Ussama Yaqub	LUMS In-Person	4	May 26 - 29, 2025	200,000	75,000	May 16, 2025
19	Enhancing Board Effectiveness - Directors Training Programme - KARACHI	Khalid Mirza Bushra Nazvi	Karachi In-Person	4.5	Module I: May 30 - Jun 1, 2025 Module II: Jun 3 - 4, 2025	500,000	Not Applicable	May 20, 2025
June, 2025								
20	Leadership in Crisis - KARACHI	Jamshed H. Khan Jawad Syed	Karachi In-Person	4	Jun 10 - 13, 2025	300,000	Not Applicable	Jun 1, 2025
21	Project Management - KARACHI	Jamshed Hasan Khan	Karachi In-Person	4	Jun 11 - 14, 2025	200,000	Not Applicable	Jun 1, 2025
22	Negotiation Skills	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	4	Jun 11 - 14, 2025	200,000	75,000	May 17, 2025
23	Becoming an AI Enabled Organisation - NEW	Suleman Shahid Ussama Yaqub	LUMS In-Person	4	Jun 16 - 19, 2025	250,000	75,000	Jun 6, 2025
24	Advanced Corporate Finance: Crafting Strategies to Create Shareholder Value	Syed Mubashir Ali	LUMS In-Person	4	To Be Announced	250,000	75,000	To Be Announced
25	Navigating Organisational Power and Politics - NEW	Mohsin Bashir	LUMS In-Person	2	Jun 20 - 21, 2025	100,000	45,000	Jun 10, 2025
26	Sustainability Inspiring Innovation: Develop Initiatives to Transform Business - NEW	Shakeel Sadiq Jajja Zehra Wahed	LUMS In-Person	4	Jun 23 - 26, 2025	300,000	75,000	Jun 13, 2025
27	Finance for Non-Financial Managers - KARACHI	Syed Mubashir Ali	Karachi In-Person	5	Jun 24 - 28, 2025	220,000	Not Applicable	Jun 14, 2025

July, 2025								
28	Business-to-Business Marketing Strategies - NEW	Muhammad Luqman Awan	LUMS In-Person	4	Jul 22 - 25, 2025	250,000	100,000	Jul 12, 2025
August, 2025								
30	Strategic Sales Leadership	Muhammad Luqman Awan	LUMS In-Person	4	Aug 5 - 8, 2025	400,000	100,000	Jul 25, 2025
31	Building Blocks of Human Resource Management	Jawad Syed Muhammad Abdur Rahman Malik	LUMS In-Person	4	Aug 5 - 8, 2025	220,000	100,000	Jul 25, 2025
32	Franchising for Growth - NEW	Ehsan-ul-Haque Moeen Naseer Butt	LUMS In-Person	2.5	Aug 11 - 13, 2025	120,000	80,000	Jul 12, 2025
33	Problem Solving and Decision Making	Shakeel Sadiq Jajja Ussama Yaqub	LUMS In-Person	4	Aug 19 - 22, 2025	250,000	100,000	Aug 9, 2025
34	Communication for Organisational and Personal Effectiveness KARACHI	Anjum Fayyaz Jawad Syed	Karachi In-Person	4	Aug 19 - 22, 2025	220,000	Not Applicable	Aug 9, 2025
35	Finance for Non-Financial Managers	Syed Mubashir Ali	LUMS In-Person	5	Aug 25 - 29, 2025	280,000	120,000	Aug 15, 2025
September, 2025								
36	Owners and Directors Executive Management Programme - NEW	Jawad Syed Shakeel Sadiq Jajja	LUMS In-Person	8	Module I: Sept 9 - 12, 2025 Module II: Oct 7 - 10, 2025	700,000	180,000	Aug 29, 2025
37	Building High Performance Teams	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	4	Sept 9 - 12, 2025	250,000	100,000	Aug 29, 2025
38	Sales Force Management	Muhammad Luqman Awan	LUMS In-Person	4	Sept 15 - 18, 2025	250,000	100,000	Sept 6, 2025
39	Enhancing Board Effectiveness - Directors Training Programme	Khalid Mirza Bushra Nagvi	LUMS In-Person	4.5	Module I: Sept 19 - 21, 2025 Module II: Oct 3 - 4, 2025	550,000	120,000	Sept 9, 2025
40	Developing Future Leaders	Jamshed Hasan Khan Jawad Syed	LUMS In-Person	7	Sept 22 - 28, 2025	500,000	160,000	Sept 12, 2025
41	Project Management	Jamshed Hasan Khan Zehra Waheed	LUMS In-Person	4	Sept 29 - Oct 2, 2025	250,000	100,000	Sept 19, 2025
October, 2025								
42	Strategy Execution: Turning Plans into Performance	Jamshed H. Khan Jawad Syed	LUMS In-Person	5	Oct 13 - 17, 2025	400,000	Inclusive	Oct 3, 2025
43	Strategic Procurement Management	Jamshed Hasan Khan Shakeel Sadiq Jajja	LUMS In-Person	4	Oct 14 - 17, 2025	220,000	100,000	Oct 4, 2025
44	Leadership for Senior Executives	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	6.5	Oct 19 - 25, 2025	800,000	Inclusive	Oct 9, 2025
45	Key Account Management: Breakthrough Strategies For Growing Valued Customers	Muhammad Luqman Awan	LUMS In-Person	3	Oct 22 - 24, 2025	180,000	80,000	Oct 12, 2025
46	Digital Marketing Innovations - Social Media Marketing User Behavior Analysis, Analytical Tools & Multiscreen Digital Marketing Techniques - KARACHI	Adnan Zahid Muhammad Adeel Zaffar	Karachi In-Person	4	Oct 28 - 31, 2025	220,000	Not Applicable	Oct 18, 2025
November, 2025								
47	Management Development Programme	Muhammad Adeel Zaffar	LUMS In-Person	12	Nov 2 - 14, 2025	1,300,000	Inclusive	Oct 12, 2025
48	Building Brand Power - NEW	Adnan Zahid Moeen Naseer Butt	LUMS In-Person	4	Nov 11 - 14, 2025	220,000	100,000	Nov 1, 2025
49	Negotiation Skills	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	4	Nov 17 - 20, 2025	250,000	100,000	Nov 7, 2025
50	Enhancing Board Effectiveness - Directors Training Programme	Khalid Mirza Bushra Nagvi	LUMS In-Person	4.5	Module I: Nov 21 - 23, 2025 Module II: Dec 5 - 6, 2025	550,000	120,000	Nov 11, 2025
51	Leadership in Crisis	Jamshed H. Khan Jawad Syed	LUMS In-Person	4	Nov 25 - 28, 2025	350,000	100,000	Nov 15, 2025
December, 2025								
52	Problem Solving and Decision Making	Shakeel Sadiq Jajja Ussama Yaqub	LUMS In-Person	4	Dec 1 - 4, 2025	250,000	100,000	Nov 21, 2025
53	Transforming Customer Experience	Jamshed H. Khan Suleman Shahid	LUMS In-Person	4	Dec 1 - 4, 2025	250,000	100,000	Nov 21, 2025
54	Developing Future Leaders - KARACHI	Jamshed Hasan Khan Jawad Syed	Karachi In-Person	7	Dec 8 - 14, 2025	500,000	Not Applicable	Nov 28, 2025
55	Finance for Non-Financial Managers	Syed Mubashir Ali	LUMS In-Person	5	Dec 16 - 20, 2025	280,000	100,000	Dec 6, 2025

*The University reserves the rights to make changes in its programme policies, dates, faculty and fees at any time.

*All above mentioned charges are exclusive of taxes.