



# OPEN ENROLMENT PROGRAMMES

**2024-25**

Programmes	Programme Director(s)	Delivery Mode	Duration (Days)	Programme Dates	Programme Fee (PKR)	Residential Fee (PKR)	Application Deadline	
<b>April, 2024</b>								
1	Roadmap to Manufacturing Excellence	Hassan Rauf	LUMS In-Person	4	Apr 23 - 26, 2024	130,000	75,000	Apr 13, 2024
<b>May, 2024</b>								
2	Growth and Continuity in Family-Run Businesses	Shakeel Sadiq Jajja Hassan Rauf	LUMS In-Person	3	May 2 - 4, 2024	110,000	60,000	Apr 22, 2024
3	Leading and Managing Change - <b>KARACHI</b>	Arif Nazir Butt Muhammad Adeel Zaffar	Karachi In-Person	4	May 7 - 10, 2024	160,000	Not Applicable	Apr 27, 2024
4	Advanced Corporate Finance: Crafting Strategies to Create Shareholder Value	Syed Mubashir Ali	LUMS In-Person	4	May 7 - 10, 2024	160,000	75,000	Apr 27, 2024
5	Managing Marketing Channels - Redefining "Go-To-Market" Strategies	Muhammad Lugman Awan	LUMS In-Person	3	May 14 - 16, 2024	110,000	60,000	May 4, 2024
6	Enhancing Board Effectiveness - Directors Training Programme	Khalid Mirza	LUMS In-Person	4.5	Module I: May 17 - 19, 2024 Module II: May 25 - 26, 2024	350,000	90,000	May 7, 2024
7	Project Management - <b>KARACHI</b>	Jamshed Hasan Khan	Karachi In-Person	4	May 21 - 24, 2024	140,000	Not Applicable	May 11, 2024
8	Negotiation Skills	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	4	May 21 - 24, 2024	160,000	75,000	May 11, 2024
9	Developing Future Leaders	Jamshed Hasan Khan Jawad Syed	LUMS In-Person	7	May 27 - Jun 2, 2024	300,000	120,000	May 17, 2024
10	Finance for Non-Financial Managers - <b>KARACHI</b>	Syed Mubashir Ali	Karachi In-Person	5	May 28 - Jun 1, 2024	160,000	Not Applicable	May 18, 2024
<b>June, 2024</b>								
11	Leadership in Crisis - <b>KARACHI</b>	Jamshed H. Khan Jawad Syed	Karachi In-Person	4	Jun 11 - 14, 2024	220,000	Not Applicable	Jun 1, 2024
12	Navigating Organisational Power and Politics - <b>NEW</b>	Mohsin Bashir	LUMS In-Person	2	Jun 11 - 12, 2024	80,000	45,000	Jun 1, 2024
<b>July, 2024</b>								
13	Digital Marketing Innovations - Social Media Marketing User Behavior Analysis, Analytical Tools & Multiscreen Digital Marketing Techniques	Khawaja Zain-Ul-Abdin Muhammad Adeel Zaffar	LUMS In-Person	4	Jul 22 - 25, 2024	180,000	75,000	Jul 12, 2024
14	Franchising for Growth - <b>NEW</b>	Ehsan-ul-Haque Moeen Naseer Butt	LUMS In-Person	2.5	Jul 29 - 31, 2024	120,000	60,000	Jul 19, 2024
<b>August, 2024</b>								
15	Problem Solving and Decision Making	Shakeel Sadiq Jajja Ussama Yaqub	LUMS In-Person	4	Aug 15 - 18, 2024	180,000	75,000	Aug 5, 2024
16	Building Blocks of Human Resource Management	Jawad Syed Muhammad Abdur Rahman Malik	LUMS In-Person	4	Aug 19 - 22, 2024	180,000	75,000	Aug 9, 2024
17	Strategic Sales Leadership	Muhammad Lugman Awan	LUMS In-Person	4	Aug 20 - 23, 2024	350,000	75,000	Aug 10, 2024
18	Finance for Non-Financial Managers	Syed Mubashir Ali	LUMS In-Person	5	Aug 26 - 30, 2024	220,000	90,000	Aug 16, 2024
19	Communication for Organisational and Personal Effectiveness - <b>KARACHI</b>	Anjum Fayyaz Jawad Syed	Karachi In-Person	4	Aug 26 - 29, 2024	180,000	Not Applicable	Aug 16, 2024
<b>September, 2024</b>								
20	Key Account Management: Breakthrough Strategies For Growing Valued Customers	Muhammad Lugman Awan	LUMS In-Person	3	Sept 3 - 5, 2024	150,000	60,000	Aug 23, 2024
21	Building High Performance Teams	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	4	Sept 9 - 12, 2024	220,000	75,000	Aug 29, 2024
22	Enhancing Board Effectiveness - Directors Training Programme	Khalid Mirza Bushra Naqvi	LUMS In-Person	4.5	Module I: Sept 13 - 15, 2024 Module II: Sept 27 - 28, 2024	500,000	90,000	Sept 3, 2024
23	Project Management	Jamshed Hasan Khan Zehra Waheed	LUMS In-Person	4	Sept 23 - 26, 2024	200,000	75,000	Sept 13, 2024
24	Developing Future Leaders	Jamshed Hasan Khan Jawad Syed	LUMS In-Person	7	Sept 30 - Oct 6, 2024	400,000	120,000	Sept 19, 2024
<b>October, 2024</b>								
25	Leadership for Senior Executives	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	5.5	Oct 7 - 12, 2024	600,000	Inclusive	Sept 27, 2024
26	Sales Force Management	Muhammad Lugman Awan	LUMS In-Person	3	Oct 15 - 17, 2024	150,000	60,000	Oct 5, 2024
27	Strategic Procurement Management	Jamshed Hasan Khan Shakeel Sadiq Jajja	LUMS In-Person	4	Oct 22 - 25, 2024	180,000	75,000	Oct 12, 2024
28	Strategy Execution: Turning Plans into Performance	Jamshed H. Khan Jawad Syed	LUMS In-Person	4	Oct 29 - Nov 1, 2024	350,000	Inclusive	Oct 19, 2024
29	Building Brand Power - <b>NEW</b>	Adnan Zahid Moeen Naseer Butt	LUMS In-Person	4	Oct 28 - 31, 2024	200,000	75,000	Oct 18, 2024
<b>November, 2024</b>								
30	Management Development Programme	Muhammad Adeel Zaffar Khawaja Zain-Ul-Abdin	LUMS In-Person	11	Nov 4 - 15, 2024	1,000,000	Inclusive	Oct 14, 2024
31	Leadership in Crisis	Jamshed H. Khan Jawad Syed	LUMS In-Person	4	Nov 12 - 15, 2024	300,000	75,000	Oct 22, 2024
32	Developing Future Leaders - <b>KARACHI</b>	Jamshed Hasan Khan Jawad Syed	Karachi In-Person	7	Nov 18 - 24, 2024	500,000	Not Applicable	Nov 8, 2024
33	Enhancing Board Effectiveness - Directors Training Programme	Khalid Mirza Bushra Naqvi	LUMS In-Person	4.5	Module I: Nov 22 - 24, 2024 Module II: Dec 6 - 7, 2024	500,000	90,000	Nov 12, 2024
34	Transforming Customer Experience - <b>NEW</b>	Jamshed H. Khan Suleman Shahid	LUMS In-Person	4	Nov 25 - 28, 2024	250,000	75,000	Nov 15, 2024
<b>December, 2024</b>								
35	Problem Solving and Decision Making	Shakeel Sadiq Jajja Ussama Yaqub	LUMS In-Person	4	Dec 2 - 5, 2024	180,000	75,000	Nov 22, 2024
36	Finance for Non-Financial Managers	Syed Mubashir Ali	LUMS In-Person	5	Dec 9 - 13, 2024	220,000	90,000	Nov 29, 2024
37	Negotiation Skills	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	4	Dec 17 - 20, 2024	200,000	75,000	Dec 7, 2024

<b>January, 2025</b>								
38	Communication for Organisational and Personal Effectiveness	Anjum Fayyaz Jawad Syed	LUMS In-Person	4	Jan 21 - 24, 2025	180,000	75,000	Jan 11, 2025
39	Organisational Transformation for Powering Innovation and Growth	Muhammad Adeel Zaffar Adnan Zahid	LUMS In-Person	4	Jan 27 - 30, 2025	400,000	Inclusive	Jan 17, 2025
40	Enhancing Board Effectiveness - Directors Training Programme	Khalid Mirza Bushra Naqvi	LUMS In-Person	4.5	Module I: Jan 31 - Feb 2, 2025 Module II: Feb 14 - 15, 2025	500,000	90,000	Jan 21, 2025
<b>February, 2025</b>								
41	Effective Reward Management	Jawad Syed Muhammad Abdur Rahman Malik	LUMS In-Person	3	Feb 11 - 13, 2025	150,000	60,000	Feb 1, 2025
42	Sales Force Management	Muhammad Luqman Awan	LUMS In-Person	3	Feb 11 - 13, 2025	150,000	60,000	Feb 1, 2025
43	Supply Chain Management	Shakeel Sadiq Jajja Hassan Rauf	LUMS In-Person	4	Feb 18 - 21, 2025	200,000	75,000	Feb 8, 2025
44	Marketing Strategy: Transforming for the Digital Era	Adnan Zahid Moeen Naseer Butt	LUMS In-Person	4	Feb 24 - 27, 2025	200,000	75,000	Feb 14, 2025
45	Building High Performance Teams	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	4	Feb 24 - 27, 2025	220,000	75,000	Feb 14, 2025
<b>April, 2025</b>								
46	Leadership for Senior Executives	Arif Nazir Butt Muhammad Adeel Zaffar	LUMS In-Person	5.5	Apr 7 - 12, 2025	700,000	Inclusive	Mar 27, 2025
47	Roadmap to Manufacturing Excellence	Hassan Rauf	LUMS In-Person	4	Apr 22 - 25, 2025	180,000	75,000	Apr 12, 2025
48	Growth and Continuity in Family-Run Businesses	Shakeel Sadiq Jajja Hassan Rauf	LUMS In-Person	3	Apr 28 - 30, 2025	200,000	60,000	Apr 18, 2025
<b>May, 2025</b>								
49	Leading and Managing Change	Arif Nazir Butt Muhammad Adeel Zaffar	LUMS In-Person	4	May 6 - 9, 2025	200,000	75,000	Apr 26, 2025
50	Managing Marketing Channels - Redefining "Go-To-Market" Strategies	Muhammad Luqman Awan	LUMS In-Person	3	May 7 - 9, 2024	150,000	60,000	Apr 27, 2025
51	Advanced Corporate Finance: Crafting Strategies to Create Shareholder Value	Syed Mubashir Ali	LUMS In-Person	4	May 13 - 16, 2025	220,000	75,000	May 3, 2025
52	Developing Future Leaders	Jamshed Hasan Khan Jawad Syed	LUMS In-Person	7	May 19 - 25, 2025	500,000	120,000	May 9, 2025
53	Problem Solving and Decision Making	Shakeel Sadiq Jajja Ussama Yaqub	LUMS In-Person	4	May 26 - 29, 2025	180,000	75,000	May 16, 2025
54	Project Management - <b>KARACHI</b>	Jamshed Hasan Khan	Karachi In-Person	4	May 26 - 29, 2025	200,000	Not Applicable	May 16, 2025
55	Enhancing Board Effectiveness - Directors Training Programme	Khalid Mirza	LUMS In-Person	4.5	Module I: May 30 - Jun 1, 2025 Module II: Jun 13 - 14, 2025	500,000	90,000	May 20, 2025
<b>June, 2025</b>								
56	Navigating Organisational Power and Politics - <b>NEW</b>	Mohsin Bashir	LUMS In-Person	2	Jun 12 - 13, 2025	100,000	45,000	Jun 2, 2025
57	Finance for Non-Financial Managers - <b>KARACHI</b>	Syed Mubashir Ali	Karachi In-Person	5	Jun 16 - 20, 2025	220,000	Not Applicable	Jun 6, 2025
58	Negotiation Skills	Arif Nazir Butt Muhammad Abdur Rahman Malik	LUMS In-Person	4	Jun 17 - 20, 2025	200,000	75,000	Jun 7, 2025
59	Leadership in Crisis - <b>KARACHI</b>	Jamshed H. Khan Jawad Syed	Karachi In-Person	4	Jun 24 - 27, 2025	300,000	Not Applicable	Jun 14, 2025

\*The University reserves the rights to make changes in its programme policies, dates, faculty and fees at any time.

\*All above mentioned charges are exclusive of taxes.