APPLICATION PROCESS
We encourage you to apply early because class size is limited and enrollment is on a first-come, first-served basis. To apply to the program, participants are required to submit an online application form which is available at our website: https://redc.lums.edu.pk/program-calendar

If you require any assistance while applying online, please contact us by:
Tel: +92-42-35608343, +92-42-35608119 & +92-42-35608334
Fax: +92-42-35722691
Email: rec@lums.edu.pk
Mail: Marketing Manager
Rausing Executive Development Centre
Lahore University of Management Sciences
Opposite Sector ‘U’, DHA
Lahore – 54792

DISCOUNT POLICY
If more than two executives from the same organization participate (up to a group size of 5 participants) in a program, each additional participant after the first two gets a 20% discount on the program fee.

PAYMENT
After screening, an acceptance letter along with an invoice will be sent to the participant/sponsoring authority. Payment is due upon receipt of the acceptance letter along with the invoice. Please ensure that the program payment reaches the program office BEFORE the start of the program. Seat in the program may only be ensured after we receive the fee.

Our preferred mode of payment is by cheque/banker’s draft payable to
Lahore University of Management Sciences
Please send the cheque to
Marketing Manager
Rausing Executive Development Centre
Lahore University of Management Sciences
Opposite Sector ‘U’, DHA, Lahore - 54792
Tel: 92-42-35608243 & 92-42-35608119

Personal cheques will not be entertained.
Program fee can also be paid via bank transfer.

* LUMS is allowed to render services without tax deduction under Income Tax Ordinance, 2001. Therefore, on presentation of a valid tax exemption certificate by LUMS, no tax shall be deducted.
**LAW FOR BUSINESS EXECUTIVES**

In today’s world, doing business exposes senior management to a number of personal and organisational risks and liabilities, for instance penalties, fines or adverse publicity. These risks can be managed and minimised by understanding the underlying legal frameworks that regulate business enterprises.

This 3-day program is designed to give business executives a comprehensive introduction to the essential laws and regulations for running successful businesses. The program gives business executives the knowledge and skills to mitigate legal risks, ensure compliance with laws and regulations, negotiate and manage contracts, understand and benefit from corporate social responsibility, and resolve business related disputes.

**PROGRAM DIRECTOR**
MUHAMMAD ZUBAIR ABBASI
Assistant Professor, Law
LL.M Corporate Governance, Manchester University
DPhil, Oxford University

**PROGRAM FACULTY**
MUHAMMAD AZEEM
Assistant Professor, Law
PhD, Osgoode Hall Law School, Toronto

**BENEFITS**
The 3-day intensive program will enable participants to:

- Develop skills to protect themselves and their organizations from risks and liabilities that may arise during the course of business.
- Utilize the law to protect and promote business interests.
- Understand the risks associated with starting up new ventures.
- Negotiate, draft, and manage commercial contracts.
- Understand dispute resolution mechanisms such as negotiation, mediation, arbitration, and litigation.
- Embrace and benefit from corporate social responsibility initiatives.

**WHO SHOULD ATTEND**
The program is designed for:

- High level business executives who manage successful enterprises.
- Members of the board of directors.
- Entrepreneurs engaged in new or established ventures.
- Senior executives who liaise with legal counsel.
- In house legal counsel.

**PROGRAM FEE**
PKR 90,000

**RESIDENTIAL FEE**
PKR 26,000