APPLICATION PROCESS
We encourage you to apply early because the class size is limited and enrolment is on a first-come, first-served basis. To apply to the programme, participants are required to submit an online application form which is available at our website:
https://redc.lums.edu.pk/program-calendar
If you require any assistance while applying online, you may contact us:
Tel: +92-42-35608243, 35608119 & 35608333-4
Fax: +92-42-35722691
Email: rec@lums.edu.pk
Mail: Marketing Manager
Rausing Executive Development Centre
Lahore University of Management Sciences
Sector U, DHA, Lahore Cantt. 54792, Lahore, Pakistan

DISCOUNT POLICY
If more than two executives from the same organisation participate (up to a group size of 5 participants), each additional participant after the first two gets a 20% discount on the programme fee.

PAYMENT
After screening, an acceptance letter along with an invoice will be sent to the participant/sponsoring authority. Payment is due upon receipt of the acceptance letter along with the invoice. Please ensure that the programme payment reaches the programme office BEFORE the start of the programme. Seat in the programme may only be ensured after we receive the fee. Our preferred mode of payment is by cheque/banker’s draft payable to
Lahore University of Management Sciences
Please send the cheque to:
Marketing Manager
Rausing Executive Development Centre
Lahore University of Management Sciences
Sector U, DHA, Lahore Cantt. 54792, Lahore, Pakistan
Tel: +92-42-35608243 & 35608119
Personal cheques will not be entertained. Programme fee can also be paid via bank transfer.

LUMS is allowed to render services without tax deduction under Income Tax Ordinance, 2001. Therefore, on presentation of a valid tax exemption certificate by LUMS, no tax shall be deducted.
In today’s world, conducting business exposes senior management to a number of personal and organisational risks and liabilities, like penalties, fines or adverse publicity. These risks can be managed and minimised by understanding the underlying legal frameworks that regulate business enterprises.

This 3-day programme is designed to give business executives a comprehensive introduction to the essential laws and regulations for running successful businesses. The programme aims to give business executives the knowledge and skills to mitigate legal risks, ensure compliance with laws and regulations, negotiate and manage contracts, understand and benefit from corporate social responsibility, and resolve business related disputes.

**Programme Fee**
Pkr 90,000

**Residential Fee**
Pkr 36,000

**Benefits**
The 3-day intensive programme will enable participants to:

- Develop skills to protect themselves and their organisations from risks and liabilities that may arise during the course of business
- Utilise the law to protect and promote business interests
- Understand the risks associated with starting new ventures
- Negotiate, draft, and manage commercial contracts
- Understand dispute resolution mechanisms such as negotiation, mediation, arbitration, and litigation
- Embrace and benefit from corporate social responsibility initiatives

**Who should attend**
The programme is designed for:

- High level business executives who manage successful enterprises
- Members of the board of directors
- Entrepreneurs engaged in new or established ventures
- Senior executives who liaise with legal counsel
- In-house legal counsel

**Programme Director**

MUHAMMAD ZUBAIR ABBASI
Assistant Professor, Law
LL.M Corporate Governance, Manchester University
DPhil, Oxford University

**Co-Programme Director**

MUHAMMAD AZEEM
Assistant Professor, Law
PhD, Osgoode Hall Law School, Toronto

The programme will showcase leading legal experts actively engaged with the industry.