APPLICATION PROCESS
We encourage you to apply early because the class size is limited and enrolment is on a first-come, first-served basis. To apply to the programme, participants are required to submit an online application form which is available at our website: https://redc.lums.edu.pk/program-calendar

If you require any assistance while applying online, you may contact us at:
Tel: +92-42-35608119, 35608243 & 35608333-4
Fax: +92-42-35722691
Email: rec@lums.edu.pk

DISCOUNT POLICY
If more than two executives from the same organisation participate (up to a group size of 5 participants), each additional participant after the first two gets a 20% discount on the programme fee.

PAYMENT
After screening, an acceptance letter along with an invoice will be sent to the participant/sponsoring authority. Payment is due upon receipt of the acceptance letter along with the invoice. Please ensure that the programme payment reaches the programme office BEFORE the start of the programme. Seat in the programme may only be ensured after we receive the fee.

Our preferred mode of payment is by cheque/banker’s draft payable to Lahore University of Management Sciences

Please send the cheque to:
Marketing Manager
Rausing Executive Development Centre, LUMS
DHA, Lahore Cantt. 54792, Lahore, Pakistan
Tel: +92-42-35608243 & 35608333-4

Personal cheques will not be entertained.
Programme fees can also be paid via bank transfer.

* LUMS is allowed to render services without tax deduction under Income Tax Ordinance, 2001. Therefore, presentation of a valid tax exemption certificate by LUMS, no tax shall be deducted.

https://redc.lums.edu.pk
Rausing Executive Development Centre, LUMS
DHA, Lahore Cantt. 54792, Lahore, Pakistan
Tel: +92-42-35608119, 35608243 & 35608333-4
Fax: +92-42-35722691
Email: rec@lums.edu.pk

LinkedIn: lumsredc
Facebook: redc.execed
Twitter: @lumsredc

PUBLIC SECTOR PROCUREMENT MANAGEMENT
June 11-14, 2019
Suleman Dawood
School of Business
PUBLIC SECTOR PROCUREMENT MANAGEMENT

Public sector procurement has a unique role in the accomplishment of efficient and effective governance, the role made even more important for financially tight emerging economies such as Pakistan’s. The way the business of procurement is managed is a direct reflection of a public sector organisation’s performance.

This 4-day focused programme will prepare the public and private (those working for public sector) sector administrators in initiating and managing procurement projects. The skills acquired will help the participants, who are expected to come from various functional units, to enhance the performance of their procurement processes as well as conduct them in the light of PPRA rules. The programme will help the officers to understand the public sector procurement philosophy, methods, best practices, and underlying trade-offs for becoming better leaders as well as team players in the procurement process. The programme will also enable the participants to monitor and control procurement performance to seek maximum value with limited resources in public sector organisations.

BENEFITS
Through a blend of local and regional case studies and exercises, the participants will be able to:
- Understand the principles of public sector procurement management
- Apply PPRA rules in their procurement activities
- Understand the various procurement methods, practices, processes and tools used for improving procurement and associated trade-offs
- Be comfortable with E-Procurement and the value it brings to the overall procurement process
- Lead procurement activities in public sector organisations
- Develop bid document
- Manage execution and closure of procurement contracts

WHO SHOULD ATTEND
The programme is designed for:
- Administrators and procurement managers in public sector organisations
- General administration and procurement officers in provincial and federal government
- Managers from private contractors working with public sector organisations

PROGRAMME DIRECTOR
MUHAMMAD SHAKEEL SADIQ JAJJA
Assistant Professor
PhD, Lahore University of Management Sciences
Research Interests:
Supply Chain Management; Technology and Innovation in Supply Chain Relationships; Social and Environmental Compliance in Supply Chain Relationships; Operations Management: Procurement Management

CO-PROGRAMME DIRECTOR
JAMSHED HASAN KHAN
Professor
PhD, University of Texas at Arlington
Research Interests:
Productivity; Quality Management; Supply Chain Management; Six Sigma; Project Management; Developing Customer Centric Culture; Procurement Management