



LUMS

Rausing Executive
Development Centre

REDX

Online Executive Education

DEVELOPING FUTURE LEADERS

Live Online Programme

Module I: October 27 - 29, 2020 & Module II: November 2 - 5, 2020

DEVELOPING FUTURE LEADERS

A LIVE Online Programme

Developing Future Leaders imparts contemporary knowledge and skills necessary for young managers to become effective in the roles as future leaders of their organisations. The transformational 7-day modular programme provides an opportunity to explore individual strengths, increase understanding of effective leadership and refine strategies for a sustained advantage.

Through a unique blend of case studies & simulation, the programme draws focus on developing greater confidence, creativity, resourcefulness, initiative and solutions-finding and problem-solving capabilities so that high potential executives can operate and perform at a higher strategic level and drive organisational performance.

BENEFITS FOR PARTICIPANT

- Gain insights into personality characteristics and learn how personality influences effectiveness as a leader and a team member
- Identify personal leadership style, assess strengths and weaknesses and become a more effective leader
- Understand how to influence team dynamics, team performance and how to lead with an impact
- Understand the essentials of managerial decision making and problem solving
- Sharpen ability to understand the use of financial indicators to assess and drive organisational performance
- Learn how to communicate with impact and efficacy

Programme Date

Module I: October 27 - 29, 2020

Module II: November 2 - 5, 2020

Programme Fee

PKR 140,000

BENEFITS FOR ORGANISATION

- Development and cultivation of high-potential middle cadre in your organisation
- Participants return from the programme with greater confidence and drive to succeed
- Enhanced team performance resulting from improved managerial and leadership perspectives
- Enhanced communication and networking skills translating to increased productivity

WHO SHOULD ATTEND

The programme is designed for mid-level high potential managers with 3 - 9 years of work experience. It is ideal for:

- High achievers moving forward in the organisation on the fast track
 - High potentials that are being groomed as functional heads/team leaders
 - Executives who are motivated to invest in reinforcing their leadership potential with a strong foundation of skills and knowledge
 - Mid-level professionals from engineering, consulting
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LIVE VIRTUAL LEARNING FOR EXECUTIVES

The intensive 7-day modular programme is intelligently adapted to live virtual format imparting a brilliant mix of theoretical concepts, insights from practice, constructive tools and techniques in a highly interactive and engaged e-learning environment.

The participants get direct access to LUMS faculty and engage with peers through interactive class discussions, simulations, role-plays and experiential group exercises that helps reinforce learning and networking among the group.

PROGRAMME COVERAGE

Module I	Module II
Leadership <ul style="list-style-type: none">· Assessing impact of personality on leadership· Leadership style for creating high impact· Setting priorities and goals Customer Focus <ul style="list-style-type: none">· Creating a customer centric culture· Breaking functional silos through customer centric management approach Team Building <ul style="list-style-type: none">· Cross-functional team dynamics and effectiveness· Conflict resolution· Building team synergy	Decision Making <ul style="list-style-type: none">· Estimate decisions, trade-offs and problem-solving options· Group decision-making Financial Analysis <ul style="list-style-type: none">· Essentials of financial literacy· Measuring the financial health of an enterprise Management Communication <ul style="list-style-type: none">· Effective public speaking Negotiation Skills <ul style="list-style-type: none">· Negotiation Frameworks· Negotiation Strategies & Tactics: Creating a Win-Win Scenario

PROGRAMME DIRECTOR

JAMSHED HASAN KHAN

Professor, Operations Management
PhD, University of Texas at Arlington

Research Interests:

Productivity; Quality Management; Supply Chain Management; Six Sigma; Project Management; Developing Customer Centric Culture

CO-PROGRAMME DIRECTOR

Jawad Syed

Professor, SDSB
PhD, Macquarie University Academic FCIPD

Research Interests:

Race & Diversity in Organisations; International HRM; Business Ethics and Organisational Knowledge

PROGRAMME FACULTY

ANJUM FAYYAZ

Assistant Professor
PhD, Copenhagen Business School (CBS), Denmark

Research Interests:

Institutional Theory; Private Sector Development; Corporate Social Responsibility; Development Aid Intervention; Family Businesses; SME Clusters and Networks Development

MUHAMMAD ADEEL ZAFFAR

Assistant Professor
PhD, University of North Carolina-Charlotte

Research Interests:

Development of Decision Support Systems, Technology and Innovation Diffusion; Social Networks and their Impact on IS Strategy and IS Diffusion; Agent-Based Computational Economics IS Pedagogical Issues and Network Location Models in the Context of Disaster Response and Recovery Systems

SAAD AZMAT

Associate Professor, Finance Associate Dean, Research
PhD, Monash University

Research Interests:

Corporate Finance; Investments; Capital Markets; Financial Institutions; Islamic Finance; Financial Leadership

TERMS AND CONDITIONS

ADMISSION PROCESS

Applications will be screened with regard to their suitability for the programme. Kindly ensure the submission of your online application by the deadline. Our online application form is available at <https://redc.lums.edu.pk/programme-calendar>

**Seat in the programme will be reserved on a first-come, first-served basis.*

PAYMENT

Payment is due upon receipt of the acceptance email/letter along with the invoice. Please ensure that the payment reaches the office BEFORE the start of the programme. Space in the programme may only be ensured after we receive the fee.

Payment can be made directly through:

- Debit/credit card by visiting <https://pay.lums.edu.pk>. You can process the payment by selecting REDC payments from the Payment Type Section and entering a valid voucher number and access code mentioned on the voucher. Additional bank charges may apply.
- Cash, Crossed Cheque or Pay Order/Bank Draft made in favor of "Lahore University of Management Sciences" at any United Bank-Limited (UBL) branch against the programme voucher.

Our preferred mode of payment is by debit/credit card and crossed cheque/banker's draft payable to Lahore University of Management Sciences. However, the programme fee can also be paid via bank transfer.

If you wish to dispatch the cheque directly to our office, please send it to:

Manager Marketing
Rausing Executive Development Center
Lahore University of Management Sciences

Opposite Sector 'U', DHA Lahore Cantt Pakistan
(+92 42 3560 8243)

** LUMS is a not-for-profit organisation under the Income Tax Ordinance 2001. Accordingly, the income of LUMS is not tax deductible/collectable.*

DISCOUNT POLICY

If more than two executives from the same organisation participate (up to a group size of 5 participants), each additional participant after the first two gets a 20% discount on the programme fee.

SUBSTITUTES/TRANSFERS AND REFUNDS

If you are unable to attend a registered programme, we will accept a substitute until 2 working days before the programme. Substitute candidates will be subject to the same selection process as the original one. If you wish to cancel your name from a programme, please notify in writing or on call at least 5 working days before the programme. In case of late cancellation, course fee will be refunded after deducting an application processing fee of PKR 40,000.

It is possible to transfer deposited fee to any open enrolment programme within 3 years. Transfers should be notified at least 5 working days before the programme. In case the participant or sponsoring organisation fails to utilise the funds within 3 years, the deposited fee will be forfeited.

Note: REDC may cancel or postpone a programme due to insufficient enrolment or unforeseen circumstances. In this case, university will refund registration fee but will not be responsible for any other related charges/expenses including cancellation/change charges by airline and travel agencies.

In case of postponement, the fee may be transferred to the rescheduled offering of that programme or any other programme as an alternate to refund. The University reserves the right to make changes in its programme policies and fees at any time.