



**LUMS**

Raising Executive  
Development Centre

**REDX**  
Online Executive Education

# PROBLEM SOLVING AND DECISION MAKING

LIVE Online Programme

December 15 - 17, 2020

# PROBLEM SOLVING AND DECISION MAKING

## LIVE Online Programme

In today's uncertain and fast-paced corporate setting, managers increasingly face situations that require critical decision making in an atmosphere of time pressure. Breaking down a problem and assessing the outcomes of different options is neither simple nor straight forward. High-quality decisions, best suited to the hostile environment, are essential for strong business performance, but only a few people get the training they need to make good decisions consistently, with clarity and confidence.

Using a unique blend of case studies, role-plays and experiential exercises, the 3-day online programme provides an unparalleled opportunity to acquire skills and techniques essential for making high-quality decisions and solving problems effectively. Participants will build competences by learning how to work on the right problem, develop and structure objectives, understand the consequences, and make appropriate tradeoffs using several problem solving and decision making approaches and tools.

### **LIVE VIRTUAL LEARNING FOR EXECUTIVES**

The 3-day experiential programme is intelligently adapted to live virtual format imparting a brilliant mix of theoretical concepts, insights from practice, constructive tools and techniques in a highly interactive and engaged e-learning environment.

The participants get direct access to LUMS faculty and engage with peers through interactive class discussions, simulations and group project work that helps reinforce learning and networking among the group.

Programme Date: December 15 - 17, 2020

Programme Fee: PKR 70,000

Duration: 3 Days

### **PROGRAMME BENEFITS**

During the online programme, the participants will develop an understanding of;

- Essentials of rational decision making
- Decision analysis procedures in resolving problems
- Analytical frameworks for framing problems and weighing alternatives
- Leading the decision-making process, building collaboration with multiple stakeholders
- Breaking down complex decisions into manageable parts and analysing possible alternatives for making rational trade-offs
- Dynamics of group decision making
- How moral principles and ethical considerations impact decision making

### **WHO SHOULD ATTEND**

Middle and senior-level managers involved in planning, implementing, and improving team dynamics in their organisations. Managers, Change Agents, Human Resource Managers, Project Managers, Team Leaders and other Managers that want to lead high-performance teams are encouraged to attend.

## **PROGRAMME DIRECTOR**

### **MUHAMMAD SHAKEEL SADIQ JAJJA**

*Associate Professor*

*PhD, Lahore University of Management Sciences*

#### **Research Interests:**

*Supply Chain Management; Technology and Innovation in Supply Chain Relationships; Social and Environmental Compliance in Supply Chain Relationships; Operations Management*

## **CO-PROGRAMME DIRECTOR**

### **ZAINAB RIAZ**

*Assistant Professor*

*PhD, Management from Loughborough University*

#### **Research Interests:**

*Construction IT, Open Data for Urban Planning, Management Information Systems*

## **PROGRAMME FACULTY**

### **JAMSHED HASAN KHAN**

*Professor, Operations Management*

*PhD, University of Texas at Arlington*

#### **Research Interests:**

*Productivity; Quality Management; Supply Chain Management; Six Sigma; Project Management; Developing Customer Centric Culture*

# TERMS AND CONDITIONS

## ADMISSION PROCESS

Applications will be screened with regard to their suitability for the programme. Kindly ensure the submission of your online application by the deadline. Our online application form is available at <https://redc.lums.edu.pk/programme-calendar>

*\*Seat in the programme will be reserved on a first-come, first-served basis.*

## PAYMENT

Payment is due upon receipt of the acceptance email/letter along with the invoice. Please ensure that the payment reaches the office BEFORE the start of the programme. Space in the programme may only be ensured after we receive the fee.

Payment can be made directly through:

- Debit/credit card by visiting <https://pay.lums.edu.pk>. You can process the payment by selecting REDC payments from the Payment Type Section and entering a valid voucher number and access code mentioned on the voucher. Additional bank charges may apply.
- Cash, Crossed Cheque or Pay Order/Bank Draft made in favor of "Lahore University of Management Sciences" at any United Bank-Limited (UBL) branch against the programme voucher.

Our preferred mode of payment is by debit/credit card and crossed cheque/banker's draft payable to Lahore University of Management Sciences. However, the programme fee can also be paid via bank transfer.

If you wish to dispatch the cheque directly to our office, please send it to:

Manager Marketing  
Rausing Executive Development Center  
Lahore University of Management Sciences

Opposite Sector 'U', DHA Lahore Cantt Pakistan  
(+92 42 3560 8243)

*\* LUMS is a not-for-profit organisation under the Income Tax Ordinance 2001. Accordingly, the income of LUMS is not tax deductible/collectable.*

## DISCOUNT POLICY

If more than two executives from the same organisation participate (up to a group size of 5 participants), each additional participant after the first two gets a 20% discount on the programme fee.

## SUBSTITUTES/TRANSFERS AND REFUNDS

If you are unable to attend a registered programme, we will accept a substitute until 2 working days before the programme. Substitute candidates will be subject to the same selection process as the original one. If you wish to cancel your name from a programme, please notify in writing or on call at least 5 working days before the programme. In case of late cancellation, course fee will be refunded after deducting an application processing fee of PKR 20,000.

It is possible to transfer deposited fee to any open enrolment programme within 3 years. Transfers should be notified at least 5 working days before the programme. In case the participant or sponsoring organisation fails to utilise the funds within 3 years, the deposited fee will be forfeited.

**Note:** REDC may cancel or postpone a programme due to insufficient enrolment or unforeseen circumstances. In this case, university will refund registration fee but will not be responsible for any other related charges/expenses including cancellation/change charges by airline and travel agencies.

*In case of postponement, the fee may be transferred to the rescheduled offering of that programme or any other programme as an alternate to refund. The University reserves the right to make changes in its programme policies and fees at any time.*