



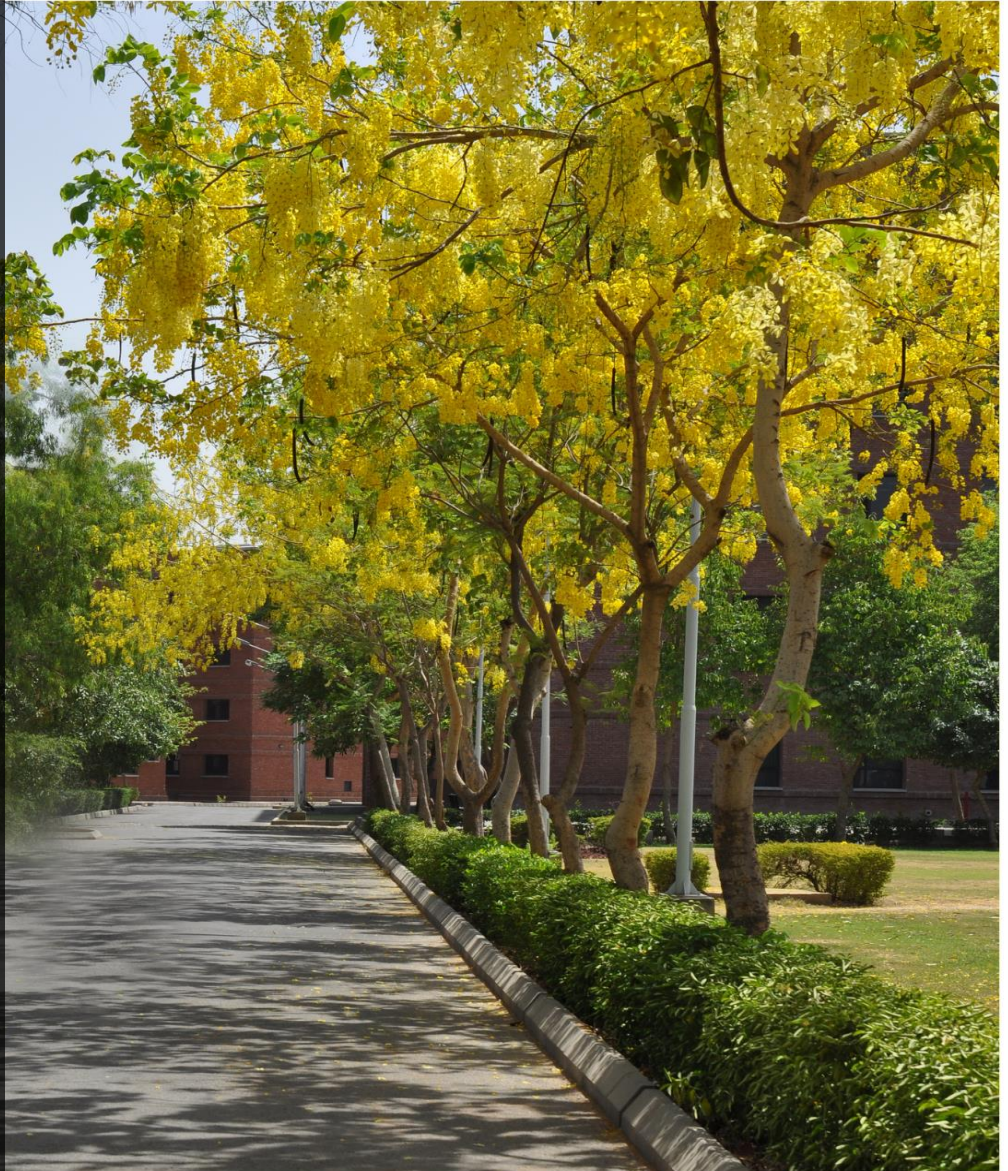
LUMS

Raising Executive  
Development Centre

# BUILDING HIGH PERFORMANCE TEAMS

September 9 - 12, 2024

Suleman Dawood  
School of Business



# BUILDING HIGH-PERFORMANCE TEAMS

Team management requires skill, patience, and time. Many useful techniques are available to help team leaders transform their groups into healthy and productive teams. This 4-day intuitive programme presents effective techniques to assist participants with team management by building vital skills to maximise individual contribution, understand team roles, overcome conflict, negotiate solutions, evaluate outcomes, and think creatively.

The experiential approach of the programme has been enhanced by adding a new and exciting simulation. This novel approach to learning addresses challenges of planning, competitiveness, trust, and communication within teams. The activity focuses on team dynamics in a real-life situation with an emphasis on how to optimise the performance both as a team player and a team leader.

## PROGRAMME BENEFITS

Over the course of 4-days, the participants will learn:

- Underlying frameworks on teamwork and influence
- Strategies to manage cross functional team dynamics
- Assessment of personality type and leadership style
- How to effectively handle complexities of group dynamics in team engagement, synergy, conflict and decision making
- Strategies for building high performance culture and teams
- Ways to mobilise communication and exchange of feedback between teams

<b>Programme Date:</b>	September 9 - 12, 2024
<b>Programme Fee:</b>	PKR 220,000
<b>Residential Fee:</b>	PKR 75,000 (Optional)
<b>Venue:</b>	Rausing Executive Development Centre, LUMS

## WHO SHOULD ATTEND

Middle and senior-level managers are involved in planning, implementing, and improving team dynamics in their organisations. Managers, Change Agents, Human Resource Managers, Project Managers, Team Leaders, and other Managers that want to lead high-performance teams are encouraged to attend.

*"The most positive aspect is the linkage of concepts with real-life business situations. BHPT is an excellent programme that fully equips managers to understand the importance of different roles necessary to make a team successful. Loved the way conclusions were drawn at the end of each session."*

**Khawaja Umar Riaz Sehgal - United Energy Pakistan**

*"This programme enabled me 10 folds of knowledge and tactics to strategize for building teams with optimal performance and to work as a good visionary leader while moving forward."*

**Shafique Ur Rehman - Qordata**



## PROGRAMME DIRECTOR

### ***ARIF NAZIR BUTT***

Professor  
PhD, McGill University

#### ***Research Interests:***

Negotiations & Conflict Management; Team Building & Leadership; Cross-Cultural Management; Performance Management

## CO-PROGRAMME DIRECTOR

### ***MUHAMMAD ABDUR RAHMAN MALIK***

Associate Professor  
PhD, LUMS University

#### ***Research Interests:***

Creativity; Motivation; Performance Management Systems; Team Building and Leadership

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## TERMS AND CONDITIONS

### ADMISSION PROCESS

Applications will be screened with regard to the suitability of the individual participant profile for the programme. Kindly ensure the submission of your online application by the deadline. Our online application form is available at <https://redc.lums.edu.pk/programme-calendar>

*\*Seat in the programme will be reserved on a first-come, first-served basis.*

### PROGRAMME FEE

The fee includes tuition costs, reading material, tea, and lunch served during the programme. If you wish to avail accommodation at LUMS, there will be an additional fee. It includes accommodation, breakfasts, and dinners for the duration of the programme. However, any extra charges such as telephones, extra meals, etc., should be paid on departure. You may check in on the evening preceding the start date of the programme and check out the morning after the programme ends. You are, however, requested to inform us of the time of your arrival and departure.

### ACCOMMODATION

We offer single bed accommodation at the Rausing Executive Centre. Each bedroom with an attached bathroom is equipped with a mini-fridge, writing desk, and a direct dial STD/ISD telephone and cable TV. All bedrooms at REC are internet-ready. Please note we do not provide accommodation for drivers accompanying participants.

### PAYMENT

Payment is due upon receipt of the acceptance email/letter along with the invoice. Please ensure that the payment reaches the office BEFORE the start of the programme. Space in the programme may only be ensured after we receive the fee. Payment can be made directly through:

- Debit/credit card by visiting <https://pay.lums.edu.pk>. You can process the payment by selecting REDC payments from the Payment Type Section and entering a valid voucher number and access code mentioned on the voucher. Additional bank charges may apply.
- Cash, Crossed Cheque, or Pay Order/Bank Draft made in favor of "Lahore University of Management Sciences" at any United Bank- Limited (UBL) branch against the programme voucher.
- 1BILL payment option available on online/mobile/internet banking payment portals where Invoice/Voucher payment option can be found.
  - Please enter the assigned six-digits 1BILL LUMS identifier (prefix) followed by 13-digit voucher # to fetch bill details i.e., 105867400180223140

However, the programme fee can also be paid via bank transfer. If you wish to dispatch the cheque directly to our office, please send it to:

Manager Marketing  
Rausing Executive Development Centre  
Lahore University of Management Sciences  
Opposite Sector 'U', DHA Lahore Cantt Pakistan  
(+92 42 3560 8243)

*\* LUMS is a not-for-profit organisation under the Income Tax Ordinance 2001. Accordingly, the income of LUMS is not tax-deductible/collectable.*

### DISCOUNT POLICY

If more than two executives from the same organisation participate (up to a group size of 5 participants), each additional participant after the first two gets a 20% discount on the programme fee.

### SUBSTITUTES/TRANSFERS AND REFUNDS

If you are unable to attend a registered course, we will accept a substitute until 2 working days before the programme. Substitute candidates will be subject to the same selection process as the original one. If you wish to cancel your name from a programme, please notify in writing or on call at least 5 working days before the programme. In case of late cancellation, the course fee will be refunded after deducting an application processing fee of PKR 20,000.

It is possible to transfer the deposited fee to any open enrolment programme within 3 years. Transfers should be notified at least 5 working days before the programme. In case the participant or sponsoring organisation fails to utilise the funds within 3 years, the deposited fee will be forfeited.

**Note:** REDC may cancel or postpone a programme due to insufficient enrolment or unforeseen circumstances. In this case, the university will refund the registration fee but will not be responsible for any other related charges/expenses, including cancellation/change charges by airline and travel agencies.

*In case of postponement, the fee may be transferred to the rescheduled offering of that programme or any other programme as an alternative to a refund. The University reserves the right to make changes in its programme policies and fees at any time.*

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